

2015 / 2016

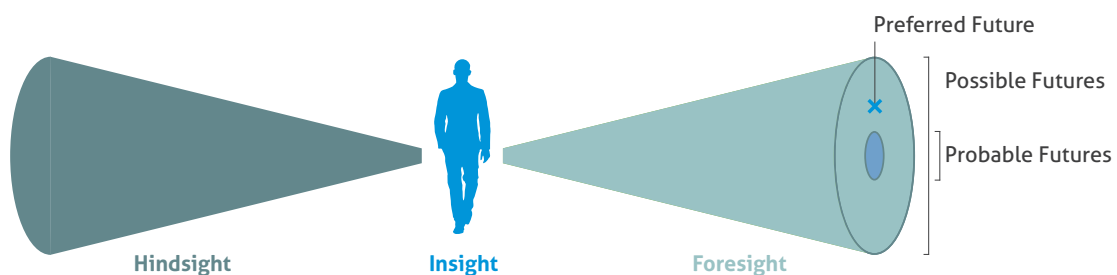
Annual
Integrated
Report

MCGUINNESS INSTITUTE

The McGuinness Institute is:

A non-partisan think tank working towards a sustainable future for New Zealand.

The Institute applies hindsight, insight and foresight to explore major challenges and opportunities facing New Zealand over the long term.



OUR LOCATION

We are situated in the Wellington Free Ambulance Building at Level 2, 5 Cable Street, Wellington, New Zealand

CONTACT US

We welcome your feedback. Please contact us on 04 499 8888 or at enquiries@mcguinnessinstitute.org.

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FROM THE CHIEF EXECUTIVE

REFRAMING OUR WORK

The past year has seen massive global changes with serious long-term implications: the refugee crisis in Europe, Brexit, extreme weather conditions, resource scarcity, water pollution, international conflict, security scares, major information leaks and astounding new technologies. Increasing connectedness is boosting awareness of local, national and international issues, but bringing with it a degree of uncertainty due to the speeding up of response capabilities leading to time compression.

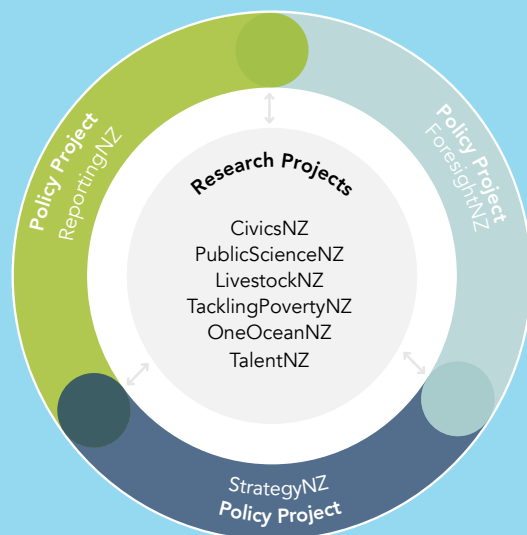


The highlight of the past year for me was having the opportunity to spend time in Europe, Russia and the US, where I visited think tanks and met with colleagues and friends doing influential work in futures thinking. This enabled me to reflect on New Zealand's global position, and develop the three guiding principles that now underpin the Institute's work programme:

1. Focus on providing citizens with choice rather than independence or freedom (as a focus on choice will, over time, lead to independence and freedom).
2. Focus on being fair rather than being equal (as working on being fair is likely to lead to a more equitable and cohesive society).
3. Focus on strengthening families (inter- and intra-generationally) rather than individuals (as this will make society more resilient to shocks).

Building national conversations has formed a key part of the Institute's work programme this year, with *TacklingPovertyNZ* connecting young New Zealanders from all over the country. See

Figure 1. Linkages between projects



pp. 13-18 for more on the first *TacklingPovertyNZ* workshop in Wellington and see pp. 19-22 for other workshops the Institute has held.

Looking to the Institute itself, considerable attention this year has been paid to our work programme. We have streamlined how we think about our work.

Our projects now fall under two types, policy and research. We see these two project types as mutually informing one another: the policy projects shape and guide the research projects and the research projects inform the policy projects. Our policy projects have increased from two to three. We still have *ForesightNZ*, but our original *StrategyNZ* project has been divided into two, with

the new project named *ReportingNZ*. This restructuring reflects our observation that in policy-making, foresight drives strategy, strategy requires reporting, and reporting shapes foresight. Each of these tools must connect if we want New Zealand to develop durable, robust and forward-looking public policy.

As part of our restructuring, we have also reduced the number of research projects from 13 to six, bringing all of the science-based projects under the project *PublicScienceNZ*. The six research projects address a range of issues facing New Zealand: *CivicsNZ*, *LivestockNZ*, *OneOceanNZ*, *PublicScienceNZ*, *TacklingPovertyNZ* and *TalentNZ*.

What is becoming increasingly apparent is that some of our work transcends and informs a range of projects, such as our *Working Paper 2016/02: New Zealand King Salmon: A financial perspective*, which informs three of our projects: *OneOceanNZ*, *ReportingNZ* and *PublicScienceNZ*.

Below we outline our policy and research projects for 2016/17.

POLICY PROJECTS

A: ForesightNZ

The aim of this project is to explore New Zealand's probable and possible futures (see diagram on the inside front cover).

Important to *ForesightNZ* this year was the 27–29 April 2016: *ForesightNZ* workshop. The Institute, in collaboration with the New Zealand Treasury, hosted the *ForesightNZ* workshop, which saw 36 young New Zealanders explore ways to build public policy in order to deal with the increasing complexity and uncertainty in the world around us. After careful consideration, participants were asked to create a robust foresight tool in the form of a card game.

Looking ahead:

The outputs of the workshop; the playing cards, workshop booklet and speaker videos, will be published in November 2016.

B: StrategyNZ

The aim of this project is to build pathways to New Zealand's preferred future.

Key initiatives have included:

July 2016: Working Paper 2016/01: History of strategy stewardship in the New Zealand public service 1980–2015

The purpose of this working paper is to explain the *Timeline of strategy stewardship in the New Zealand public service, 1980–2016 Infographic* in greater detail, outlining the current arrangement of strategic instruments by tracing their developments over time. It also informs the upcoming *Report 15: Strengthening Strategy Stewardship in the Public Service*.

14 July 2016: StrategyNZ Strengthening Strategy Stewardship workshop

This one-day workshop discussed good practice in public service strategy development and explored how New Zealand might better prepare and publish Government Department Strategy documents (GDSs). In the morning, participants heard from consultants from the private sphere as well as academics. In the afternoon, speakers and participants worked together to create *A Guide for Developing Government Department Strategy Documents*, which we aim to publish in December 2016. Special thanks to PwC and Victoria University of Wellington for their support.

April 2016: *Timeline of strategy stewardship in the New Zealand public service, 1980–2016 Infographic*

This timeline tracks the history of reporting and legislative frameworks supporting strategy stewardship, and events leading to changes in strategy stewardship. The timeline spans from the passing of the Official Information Act 1982 through to Four-year Excellence Horizons. It shows that strategy stewardship is a relatively new area for New Zealand government departments, and worthy of further work. Many thanks to those who helped to develop and review this timeline.

Looking ahead:

Late 2016: *Report 15: Strengthening Strategy Stewardship in the Public Service*

Report 15 will bring together feedback from the July workshop and the Institute's findings from its work on the state of strategic management in the public sector. The report will set out ways that strategy stewardship can be strengthened going forward.

C: ReportingNZ

The aim of this project is to contribute to an informed society.

Key initiatives have included:

July 2016: *Working Paper 2016/02: New Zealand King Salmon: A financial perspective*

This working paper is intended to contribute to a wider discussion about how the New Zealand government might best assess the economics of companies wishing to utilise public assets and how for-profit companies' reporting could be improved. This case study illustrates why companies that use public resources should produce an integrated annual report. The working paper is still in a final draft form as we await responses to our Official Information Act requests.

3 November 2015: *Working Paper 2015/08: Tables Collating and Ranking Government Department Strategies in Operation as at 30 June 2015, Working Paper 2015/09: Profiles Scoring Government Department Strategies in Operation as at 30 June 2015 and Working Paper 2015/10: Analysis of Government Department Strategies Between 1 July 1994 and 30 June 2015—An overview* were published as part of the *GDS Index 2015*.

30 October 2015: *Working Paper 2015/07: List of Government Department Strategies Between 1 July 1994 and 30 June 2015 and Working Paper 2015/11: Observations from the GDS Index 2015* were published as part of the *GDS Index 2015*.

22 October 2015: Event to discuss upcoming *Report 15: Improving Strategy Stewardship in the Public Service*.

April 2015: *Think Piece 21: Strategy Stewardship Matters: Utilising the Government Department Strategies Index* published. This think piece acts as a guide to reading and understanding the *GDS Index 2015*.

Looking ahead:

December 2016: *GDS Index update*

The results of this update will be published in five working papers, which will include tables and radar charts comparing GDSs against each other, across departments and across sectors, as well as research observations.

May 2017: *Exploring extended external reporting in New Zealand*

The Institute is beginning a research series investigating integrated reporting in New Zealand's top players – both public service entities and private companies (Deloitte's Top 200). We will undertake surveys to gain information and insight on reporting issues and opportunities in New Zealand. This research series aims to contribute to an informed society through better access to, and assessment of, information in the public interest.

September 2017: *Summary report*

This report will bring the qualitative data from the surveys together and build on what is happening nationally and internationally, highlighting key findings and proposing a range of ways forward.

RESEARCH PROJECTS

A: CivicsNZ

The aim of this project is to build the social capital of New Zealand citizens.

Key initiatives have included:

1 July 2016: Dr Bernard Cadogan Brexit discussion

The Institute was fortunate to host Dr Bernard Cadogan to discuss the United Kingdom's decision (via referendum) to leave the European Union. The discussion was filmed and is now on our YouTube channel.

May 2016: *The Civics and Media Project* booklet

This booklet is the result of the three workshops held in 2015 that explored ways to ensure that all New Zealanders in 2030 will be well-informed about the world they live in and have the ability and skills to build successful communities.

May 2016: *Policy Quarterly* article

We contributed an article, 'Civitas: Aligning technological and sociological transformation', to the May 2016 issue of *Policy Quarterly*. The article is dedicated to the late Dr Ranginui Walker, a member of the Constitutional Advisory Panel (CAP), who encouraged constitutional discussion in New Zealand.

15–26 February 2016: *The Civics and Media Project* Workshop 3 speaker videos were published on our YouTube channel.

19 November 2015: *The Civics and Media Project* Workshop 3: How do we ensure a well-informed, civically engaged New Zealand in 2030? took place in Wellington at the Royal Society of New Zealand.

27 October 2015: *The Civics and Media Project* Workshop 2: What will a well-informed, civically engaged New Zealand look like in 2030? took place in Auckland at the University of Auckland's Faculty of Arts.

2 September 2015: *The Civics and Media Project* Workshop 1: What is happening with civics and news media in New Zealand? took place in Wellington at the Victoria University of Wellington's Institute for Governance and Policy Studies.

16 July 2015: Submission to the Flag Consideration Panel was prepared and published.

B: LivestockNZ

The aim of this project is to navigate the growing tension between the health of our environment and the health of our agricultural industry.

This project is in its very early stages. After speaking with the UK think tank Chatham House, and others, the Institute felt it was critical that New Zealand explore a new narrative for livestock farming. New Zealand needs to develop a more robust and ethical way of doing business and reporting on that business. As a country, we need to deliver better environmental, social and economic outcomes – not just doing this but being seen to do this.

Looking ahead:

We will begin preparing a discussion paper with the working title *How can we reduce the size of the national dairy herd and retain value in the dairy sector?*, with a view to undertaking a major piece of work in late 2017.

C: OneOceanNZ

The aim of this project is to promote the stewardship of a healthy and productive ocean.

Key initiatives have included:

14 July 2016: *Exploring the Antarctic Treaty in 2056* panel session

The New Zealand Antarctic Youth Council (NZAYC) held a panel session *Exploring the Antarctic Treaty in 2056*. The panel explored what the landscape might look like in the year 2056. The discussion highlighted a clear need to engage early with New Zealand's role in the governance of Antarctica in the future. The Treaty presents a unique opportunity, and we need to work together to explore creative policy solutions.

July 2016: *Working Paper 2016/02: New Zealand King Salmon: A financial perspective*

(See also Policy Projects, C: *ReportingNZ* on p. 3).

11 March 2016: SEA lunchtime discussion event

The Institute hosted a lunchtime event with academics and students from the Boston University Sea Education Association (SEA) Semester programme, as well as members of the wider Wellington ocean policy community, to discuss ocean management in New Zealand. The student presentations were excellent and provided a terrific opportunity to look at New Zealand from the outside in.

March – May 2016: Four submissions related to *OneOceanNZ*:

- 14 March 2016: Submission to the Ministry for the Environment on a new *Marine Protected Areas Act*
- 20 April 2016: Submission to the Ministry for the Environment on the consultation on next steps for freshwater
- 28 April 2016: Submission to the Local Government and Environment Committee on the *Kermadec Ocean Sanctuary Bill*
- 2 May 2016: Submission to the Ministry for the Environment on the consultation for the *New Zealand emissions trading scheme review 2015/16*

6 November 2015: *Think Piece 22: Proposal for the Creation of an Oceans Institution* published as a result of the work done on *Draft Discussion Paper 2015/01: Proposal for the Creation of an Oceans Institute* which included meetings in both Wellington (15 October 2015) and Auckland (28 October 2015).

1 November 2015: Videos from Wellington and Auckland launches of *Report 10 – One Ocean: Principles for the stewardship of a productive and healthy ocean* published.

29 June 2015: New Zealand Antarctic Youth Council poster submitted at Antarctic Science Conference.

16 June 2015: Round table meeting about the proposed 'Pacific and Southern Oceans Institute'.

3 June 2015: Submission to the Ministry for the Environment for the consultation on setting New Zealand's post-2020 climate change target.

12 May 2015: Auckland meeting and launch of *Report 10 – One Ocean: Principles for the stewardship of a healthy and productive ocean*.

D: PublicScienceNZ

The aim of this project is to explore how best to invest in science for the long-term benefit of New Zealand.

Our focus this year is to bring together our previous projects on *Genetic Modification*, *Pandemic Management* and *Public Science* under *PublicScienceNZ*. We are in the process of updating our *PublicScienceNZ* website.

As noted under project *ReportingNZ*, this year we published *Working Paper 2016/02: New Zealand King Salmon: A financial perspective*. The New Zealand government provides significant support to NZKS, some of which is in the form of research funding – hence its relevance to *PublicScienceNZ*.

Key initiatives have included:

11 September 2015: Submission to the Ministry of Civil Defence & Emergency Management on the draft revised *Guide to the National Civil Defence Emergency Management Plan 2015*.

25 August 2015: Submission to the Auckland Unitary Plan Independent Hearings Panel on the proposed Auckland Unitary Plan Hearings – Topic 024 GMOs.

11 August 2015: Submission to the Ministry for Primary Industries for the consultation on the proposed National Environmental Standard for Plantation Forestry.

August 2015: Our article 'The Future of Scientific Thought' was published in the *Journal of the Royal Society of New Zealand*.

31 July 2015: Submission to the Ministry of Civil Defence & Emergency Management on the inquiry into Parliament's legislative response to future national emergencies.

7 May 2015: Contributed paper *Lessons From the West African Ebola Outbreak in Relation to New Zealand's Supply Chain Resilience* by Roger Dennis and Rick Boven published.

E: TacklingPovertyNZ

The aim of this project is to build and share ideas on how to tackle poverty in New Zealand. This project has been a major focus for the Institute in 2016. To contribute to the national conversation, we publish a two-monthly newsletter.

February 2016: *TacklingPovertyNZ: Exploring ways to reduce poverty in New Zealand, 7–9 December 2015* booklet and *TacklingPovertyNZ* speaker presentations

The McGuinness Institute undertook a three-day workshop in collaboration with the New Zealand Treasury from 7-9 December 2015. This led to a number of outputs: the 2015 *TacklingPovertyNZ* booklet and video series, as well as a tour of one-day workshops around New Zealand throughout 2016.

2016 Tour: The *TacklingPovertyNZ* tour started in Queenstown in March 2016, where we tested the concept of hosting a one-day workshop. The Mayor of the Queenstown Lakes District had noticed that poverty was on the rise in the Queenstown community and wanted to learn more about how to tackle it. After trialling this workshop, we were ready to take the concept on tour.

At each workshop we set the scene in the morning, as participants from the December 2015 *TacklingPovertyNZ* workshop presented their booklet, and national and local speakers took the floor. In the afternoon we workshoped the issues, challenges and opportunities facing the region and developed 'hows' to tackle poverty. The findings from the workshops were then presented to the wider community in the evening.

After each workshop, the 'hows' were collated into a survey for stress testing. In the interests of gaining a broad overview, the survey is designed to seek feedback from attendees and

non-attendees alike. Following the feedback from the survey, a draft discussion paper is made available for community feedback. A discussion paper will be produced for each workshop.

The discussion papers will be given to the Chief Economist at the New Zealand Treasury and made public on our website. In addition, the District Council Mayors will have the opportunity to meet with the Minister of Finance, Hon Bill English, to discuss the outputs of the workshops and respond to questions from the Minister. We also hope to meet with other interested Members of Parliament before the end of the year.

F: TalentNZ

The aim of this project is to contribute to Sir Paul Callaghan's vision of making New Zealand 'a place where talent wants to live'. To contribute to a national conversation, we publish a two-monthly newsletter.

Key initiatives have included:

29 August 2016: 'A place where talent wants to live' Infographic published

As an output of the discussion at the *TalentNZ* refresh event (see below), we have created a new infographic which answers the questions: What is talent? Where are you on the transition to a talent-based economy? How do you create a talent-based economy?

19 May 2016: TalentNZ refresh

TalentNZ supporter Iain Fraser helped facilitate this round table session, which proved dynamic and insightful. The round-table saw a compelling discussion, which generated a wide range of ideas and observations about how the talent space has changed since we first began the project in 2011. The group identified ways to strengthen both the *TalentNZ* ecosystem and *Menu of Initiatives* infographic, and also discussed external influencers on the model.

A key theme from the discussion that really resonated with us is the idea that there are three types of talent; individual talent, team (or group) talent and community talent. When we think about talent we often focus on the individual talent that a person can offer and forget about the team and community. The latter two are equally as important; they are a part of the ecosystem and without them, individual talent would be unable to flourish.

13 May 2016: Think Piece 25: The changing purpose of tertiary education

This think piece explores how the tertiary education system could change today in order to foster the development of skills that will be required of New Zealanders in the long term. *Think Piece 25* forms part of the Institute's submission on the Productivity Commission's inquiry into 'New Models of Tertiary Education'.

21 April 2016: Timeline: Significant events in the history of education in New Zealand Infographic

This timeline will accompany the upcoming *Working Paper 2016/03* (see 'Looking ahead' below) and tracks the history of change across each of the education sectors: early childhood, primary, secondary and tertiary. It is intended to contribute to an informed discussion on the design of New Zealand's education system.

18 March 2016: Think Piece 24: Self-aware cities

This think piece by Nick Roberts explores the future of cities and has since been published in the May 2016 edition of *Architecture New Zealand*.

17 March 2016: Going Places book launch

Going Places is about the economic contribution of migration to and from New Zealand, and was written by Julie Fry and 2013 *TalentNZ Journal* contributor Hayden Glass. The Institute hosted the launch of this book, and the authors discussed the importance of attracting and retaining talent in New Zealand.

14 December 2015: *Think Piece 23: The Future of Talent: Reflections from the World Future Society Conference* published.

November 2015: Website update and 2013 *TalentNZ* Journal – ‘Two Years On’ promotion campaign launched.

29 September 2015: *TalentNZ* Promotional Video published.

24 June 2015: *LocalNZ* Q & A session with Richard Louv video series published.

June 2015: *Menu of Initiatives* infographic updated.

5 June 2015: *LocalNZ* photo competition runner-up received prize.

21 May 2015: *LocalNZ* Interview with Karleen Marshall video published.

15 May 2015: Six *TalentNZ* worksheets published during our two *TalentNZ* sessions in May 2015 at the New Zealand Community Boards Conference in the Bay of Islands.

8 May 2015: Presentation and contributed paper *Nation Voices: What makes a good political speech in New Zealand?* by Dr Bernard Cadogan published.

Looking ahead:

Late 2016:

In the coming months we will publish *Working Paper 2016/03: History of education in New Zealand*. Given the consultation on the Education Act 1989, it seems timely to take a closer look at New Zealand’s education system over the last 140 years. *Working Paper 2016/03* will accompany the *Timeline of Significant Events in the History of Education in New Zealand Infographic* and will document significant moments of change in the New Zealand education system, as well as the factors which drove them.

We are also looking forward to our upcoming work on the third edition of our signature book, *Nation Dates*.

Thank you for your interest in our work,



Wendy McGuinness
Chief Executive
October 2016

2016 WORK PROGRAMME

StrategyNZ: Launch of Report 15: Strengthening Strategy Stewardship in the Public Service

ReportingNZ: Working paper 2016/09: A guide for developing Government Department Strategy documents

GDS Index 2016

Working paper 2016/04: List of Government Department Strategies between 1 July 1994 and 30 June 2016

Working paper 2016/05: Tables collating and ranking Government Department Strategies in operation as at 30 June 2016

Working paper 2016/06: Profiles scoring Government Department Strategies in operation as at 30 June 2016

Working paper 2016/07: Analysis of Government Department Strategies between 1 July 1994 and 30 June 2016 – An overview

Working paper 2016/08: Observations from the GDS Index 2016

TalentNZ: Working paper 2016/03: History of education in New Zealand

ForesightNZ: Workshop booklet and cards published

TacklingPovertyNZ

Discussion paper 2016/02: A Manawatu perspective on tackling poverty

Discussion paper 2016/03: A Rotorua perspective on tackling poverty

Discussion paper 2016/04: A Gisborne perspective on tackling poverty

Discussion paper 2016/05: A Far North perspective on tackling poverty

TacklingPovertyNZ: Lines within New Zealand Infographic published [9 September 2016]

TacklingPovertyNZ: Far North workshops [15–16 September]

TalentNZ: 'A place where talent wants to live' Infographic published [29 August 2016]

TacklingPovertyNZ:

Manawatu workshop [15 August 2016]

Rotorua workshop [19 August 2016]

Gisborne workshop [31 August 2016]

Project Policy Statements:

Policy recommendations for each project published

NationVoicesNZ [New book]

NationDatesNZ [Third edition]

LivestockNZ: Working paper 2017/01: How can we reduce the size of the national dairy herd and retain value in the dairy sector?

TacklingPovertyNZ: Workshop booklet and video series published

NationVoicesNZ: Essay competition winner announced – What makes a good prime minister of New Zealand [26 February 2016]

TacklingPovertyNZ:

Presentation at the New Zealand Treasury [3 March 2016]

OneOceanNZ: Discussion event with Sea Education Association SEA Semester programme students [11 March 2016]

TalentNZ: Going Places Book Launch [17 March 2016]

TalentNZ: Think Piece 24: Self-aware cities published [18 March 2016]

TacklingPovertyNZ: Queenstown workshop [29 March 2016]

ForesightNZ: Workshop [27–29 April 2016]

StrategyNZ: Timeline of strategy stewardship in the New Zealand public service, 1980–2016 Infographic published [18 April 2016]

TalentNZ: Timeline of significant events in the history of education in New Zealand, 1867–2014 Infographic published [21 April 2016]

CivicsNZ: The Civics and Media Project: 2015 workshops booklet and video series published

CivicsNZ: 'Civitas: Aligning technological and sociological transformation' article published in Policy Quarterly [13 May 2016]

TalentNZ: Think Piece 25: The changing purpose of tertiary education published [13 May 2016]

TalentNZ: Round table to review and refresh the TalentNZ project [19 May 2016]

TacklingPovertyNZ: Discussion paper 2016/01: A Queenstown perspective on tackling poverty published [22 June 2016]

NationVoicesNZ: UK 'Leaves' EU: Implications for Europe and lessons for New Zealand discussion event [1 July 2016]

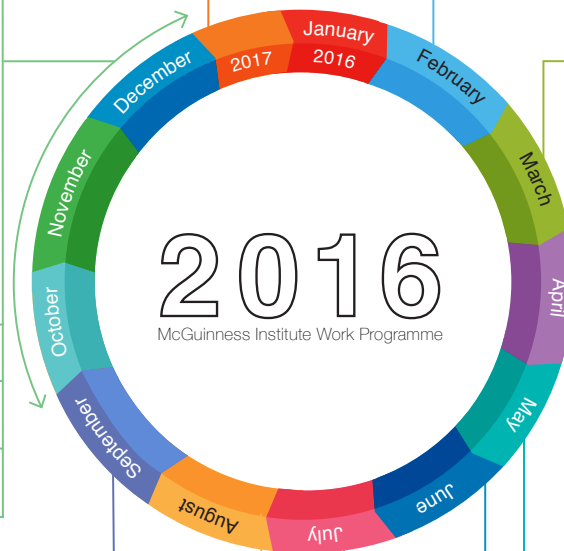
StrategyNZ: Working paper 2016/01: History of strategy stewardship in the New Zealand public service, 1980–2016 published [1 July 2016]

OneOceanNZ: Exploring the Antarctic Treaty in 2056 panel discussion [14 July 2016]

StrategyNZ: Strengthening strategy stewardship workshop [14 July 2016]

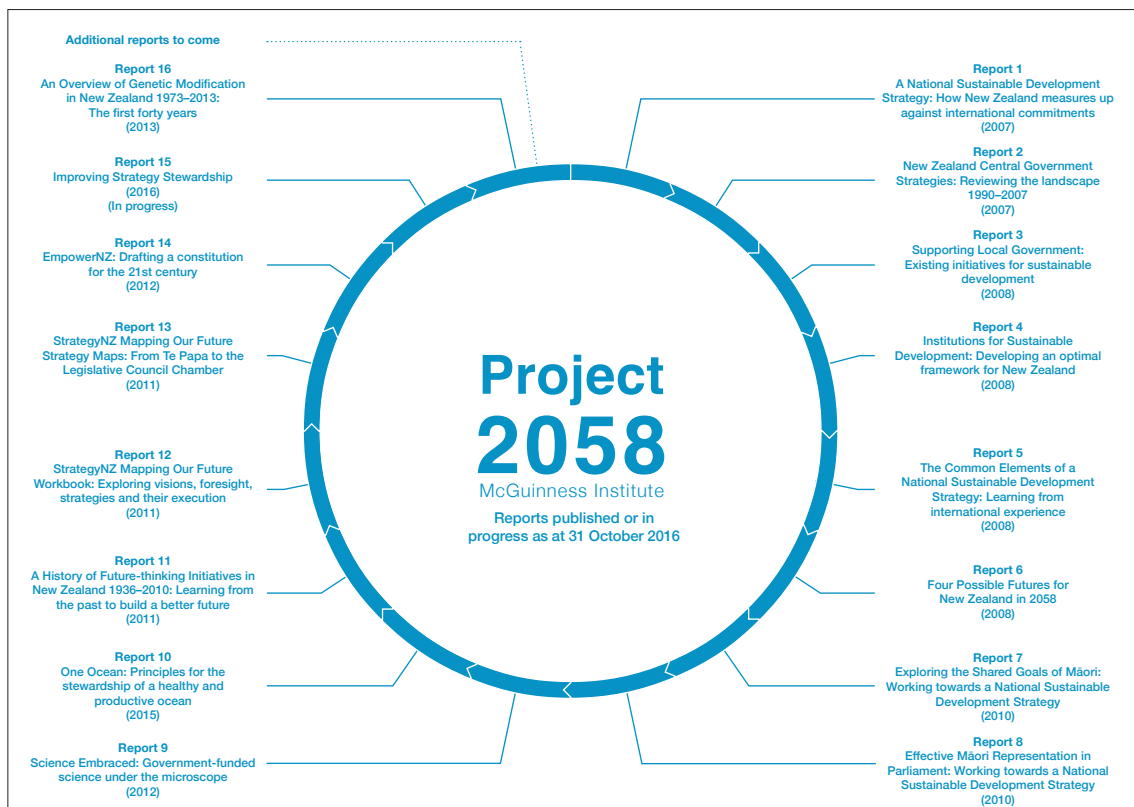
McGuinness Institute Annual Report [July 2016]

OneOceanNZ: Working Paper 2016/02 New Zealand King Salmon: A financial perspective published [20 July 2016]



PROJECT 2058

The strategic aim of *Project 2058* is to promote integrated long-term thinking, leadership and capacity-building, so that New Zealand can effectively explore and manage risks and opportunities into the year 2058. Sitting within *Project 2058* are our policy and research reports.



PUBLICATIONS

APRIL 2015-MARCH 2016

					APRIL 2015
					MAY
					JUNE
					JULY
					AUGUST
					SEPTEMBER
					OCTOBER
					NOVEMBER
					DECEMBER
					JANUARY 2016
					FEBRUARY
					MARCH

Date	Reports	
In Progress	<i>Report 15 – Strategy Stewardship: Strengthening the role of government department strategies in the public service</i>	
Date	Think Pieces	
March 2016	<i>Think Piece 24 – Self-aware cities</i> Nick Roberts	
December 2015	<i>Think Piece 23 – The Future of Talent: Reflections from the World Future Society Conference</i> Hannah Steiner-Mitchell	
November 2015	<i>Think Piece 22 – Proposal for the Creation of an Oceans Institution</i> Wendy McGuinness and Sally Hett	
April 2015	<i>Think Piece 21 – Strategy Stewardship Matters: Utilising the Government Department Strategies Index</i> Wendy McGuinness and Madeleine Foreman	
Date	Working Papers	Background to
November 2015	<i>2015/10: Analysis of Government Department Strategies Between 1 July 1994 and 30 June 2015—An overview</i>	Project StrategyNZ
	<i>2015/09: Profiles Scoring Government Department Strategies in Operation as at 30 June 2015</i>	Project StrategyNZ
	<i>2015/08: Tables Collating and Ranking Government Department Strategies in Operation as at 30 June 2015</i>	Project StrategyNZ
October 2015	<i>2015/11: Observations from the GDS Index 2015</i>	Project StrategyNZ
	<i>2015/07: List of Government Department Strategies Between 1 July 1994 and 30 June 2015</i>	Project StrategyNZ
February 2015	<i>2015/06: Profiles Scoring Government Department Strategies in Operation as at 30 June 2014</i>	Project StrategyNZ
	<i>2015/05: Tables Collating and Ranking Government Department Strategies in Operation as at 30 June 2014</i>	Project StrategyNZ
	<i>2015/04: Methodology for the Government Department Strategies Index New Zealand</i>	Project StrategyNZ
Date	Contributed Papers	
May 2015	<i>Lessons from the West African Ebola Outbreak in Relation to New Zealand's Supply Chain Resilience</i> Roger Dennis, Wendy McGuinness and Rick Boven	
	<i>Nation Voices: What makes a good political speech in New Zealand?</i> Dr Bernard Cadogan	
Date	Workshop Publications	
February 2016	<i>TacklingPovertyNZ: Exploring ways to reduce poverty in New Zealand, 7–9 December 2015</i> booklet	
Date	Externally Published Articles	
July 2015	'The future of scientific thought' in <i>Journal of the Royal Society of New Zealand</i> Wendy McGuinness	
Date	Written Submissions	
March 2016	Submission on a new Marine Protected Areas Act	
December 2015	Submission on Update of the Education Act 1989	

September 2015	Submission on the consultation on the draft revised Guide to the National Civil Defence Emergency Management Plan 2015
August 2015	Submission for the Proposed Auckland Unitary Plan Hearing – Topic 024 GMO's Submission on the Proposed NES for Plantation Forestry
July 2015	Submission on the Inquiry into Parliament's legislative response to future national emergencies Submission to the Flag Consideration Panel on the New Zealand flag
June 2015	Submission for the consultation on setting New Zealand's post-2020 climate change target
April 2015	Submission on Local Councils' Long-term Plan 2015-2025 (LTP)

Date	YouTube Videos
8 March 2016	Sachiko Shimamoto – TacklingPovertyNZ – 8 December 2015
1 March 2016	Chris Theobald – TacklingPovertyNZ – 7 December 2015
1 March 2016	David Rutherford – TacklingPovertyNZ – 7 December 2015
29 February 2016	Geoff Lewis – TacklingPovertyNZ – 7 December 2015
23 February 2016	Shay Wright – TacklingPovertyNZ – 8 December 2015
21 February 2016	Shaun Sutton – TacklingPovertyNZ – 8 December 2015
21 February 2016	Dr Ganesh Nana – TacklingPovertyNZ – 7 December 2015
18 February 2016	TacklingPovertyNZ – Defining Poverty from the Inside Out – 9 December 2015
17 February 2016	TacklingPovertyNZ – Finale Presentation – 9 December 2015
14 February 2016	Max Rashbrooke – TacklingPovertyNZ – 7 December 2015
8 February 2016	Tania Tapsell – TacklingPovertyNZ – 7 December 2015
4 February 2016	Dame Diane Robertson – TacklingPovertyNZ – 7 December 2015
3 February 2016	Sylvia Nissen – The Civics and Media Project – 19 November 2015
21 December 2015	Dr Helen Sissons – The Civics and Media Project – 19 November 2015
21 December 2015	Terry Burrell – The Civics and Media Project – 19 November 2015
20 December 2015	James Dunne – The Civics and Media Project – 19 November 2015
20 December 2015	Tara Ross – The Civics and Media Project – 19 November 2015
20 December 2015	Dame Dr Claudia Orange – The Civics and Media Project – 19 November 2015
20 December 2015	Dr Carwyn Jones – The Civics and Media Project – 19 November 2015
17 December 2015	Jane Wrightson – The Civics and Media Project – 19 November 2015
17 December 2015	Dr Siouxsie Wiles – The Civics and Media Project – 19 November 2015
17 December 2015	Louise Green – The Civics and Media Project – 19 November 2015
16 December 2015	Retain Talent 10 Sep 2015 Interview with Jess Segal
15 December 2015	TacklingPovertyNZ – A brief insight into the workshop – 7 to 9 December 2015
5 December 2015	TacklingPovertyNZ – Analysing income poverty in New Zealand – December 2015
7 November 2015	Paul Satherley – The Civics and Media Project – 2 September 2015
5 November 2015	John Campbell with intermediate students – The Civics and Media Project – 27 October 2015
1 November 2015	Sam Judd – One Ocean Report Launch Auckland – 12 May 2015 (3/3)
1 November 2015	Bronwen Golder – One Ocean Report Launch Auckland – 12 May 2015 (2/3)
1 November 2015	Professor Tim Naish – One Ocean Report Launch Auckland – 12 May 2015 (1/3)
1 November 2015	James Tremlett – One Ocean Report Launch Wellington – 26 March 2015 (3/3)
1 November 2015	Wendy McGuinness – One Ocean Report Launch Wellington – 26 March 2015 (2/3)
1 November 2015	Professor Lionel Carter – One Ocean Report Launch Wellington – 26 March 2015 (1/3)
29 September 2015	TalentNZ July 2015 The Journey from 2011 to 2015

13 July 2015	Dr Bernard Cadogan – Q & A Session – 8 May 2015 (2/2)
13 July 2015	Dr Bernard Cadogan – ‘What makes a good political speech in NZ?’ – 8 May 2015 (1/2)
24 June 2015	Richard Louv – How can we encourage parents to let their children enjoy nature? (6/6)
24 June 2015	Richard Louv – How do we get the idea of connecting children and nature recognised? (5/6)
24 June 2015	Richard Louv – Is it cheaper to bring nature to the city or vice versa? (4/6)
24 June 2015	Richard Louv – Is there a relationship between time spent in nature and cognitive ability? (3/6)
24 June 2015	Richard Louv – Cultural shift or focus on policy? (2/6)
24 June 2015	Richard Louv – What are the benefits of exposure to nature? (1/6)
21 May 2015	LocalNZ Karleen Marshall 17 Nov 2014 Te Wainui a Rua school Whanganui River

Date	YouTube Playlists
February 2016	17 February 2016: TacklingPovertyNZ Workshop 7–9 December 2015 (20 videos)
December 2015	20 December 2015: The Civics and Media Project – Workshop 3 (10 videos)
November 2015	5 November 2015: The Civics and Media Project – Workshop 2 (1 video)
	1 November 2015: One Ocean Report Wellington 26 March 2015 (3 videos)
	1 November 2015: One Ocean Report Auckland 12 May 2015 (3 videos)
	17 November 2015: The Civics and Media Project – Workshop 1 (1 video)
September 2015	29 September 2015: TalentNZ July 2015 The Journey from 2011 to 2015 (1 video)
July 2015	13 July 2015: Nation Voices Project (3 videos)
June 2015	24 June 2015: LocalNZ Workshop 16–19 Nov 2014 with Richard Louv (6 videos)

Date	McGuinness Institute e-Newsletters
February 2016	Issue 16
July 2015	Issue 15
January 2015	Issue 14

Date	TalentNZ e-Newsletters
February/March 2016	Issue 13
December/January 2016	Issue 12
October/November 2015	Issue 11
September 2015	Issue 10
August 2015	Issue 9
July 2015	Issue 8
June 2015	Issue 7
May 2015	Issue 6

Date	Press Releases
March 2016	<i>Baby box, Same Idea, Different Continents: TacklingPovertyNZ Workshop Queenstown, 29 March 2016 (28.03.16)</i>
	<i>TacklingPovertyNZ Workshop – Queenstown Lakes (22.03.16)</i>
	<i>TacklingPovertyNZ Workshop – Queenstown Lakes (01.03.16)</i>
February 2016	<i>Nation Voices Essay Competition – Results announced (26.02.16)</i>
December 2015	<i>TacklingPovertyNZ: Exploring ways to reduce poverty in New Zealand (06.12.15)</i>
November 2015	<i>Think Piece 22: Proposal for the Creation of an Oceans Institution (13.11.15)</i>
May 2015	<i>Why a ‘Pacific and Southern Ocean Institute’ might be a good idea for New Zealand (12.05.15)</i>

TACKLING POVERTYNZ WORKSHOP:

7–9 DECEMBER 2015

TacklingPovertyNZ: Exploring ways to tackle poverty in New Zealand

TacklingPovertyNZ was a three-day workshop that saw 36 New Zealanders between the ages of 18 and 25 come together in Wellington to articulate a youth perspective on the issue of poverty in New Zealand and how we might, as a country, go about tackling it. The discussions at the workshop aimed to build a shared understanding of the complexities surrounding the current policy landscape, matching knowledge with public policy tools.

The workshop ran from Monday 7 December to Wednesday 9 December 2015. Participants spent most of their 72 hours in Wellington working hard at the New Zealand Treasury, in order to present their findings to MPs and other guests at the finale at Parliament on Wednesday, 9 December 2015. Participants also engaged with and learnt from policy analysts within the New Zealand Treasury, key people in the wider community and individuals who have experienced poverty first-hand.

Participants grappled with several key questions:

- What does the term poverty mean in 2015?
- Do poverty traps exist? If yes, what do these obstacles look like and how do communities find ways to overcome them?
- What are the underlying trends that are likely to impact poverty in New Zealand in the next 25 years?
- Which policy tools have worked in the past and which have not?
- What knowledge and insights are missing from the discussion?

There were a number of outputs from the December 2015 *TacklingPovertyNZ* workshop, including YouTube videos of the finale presentation, as well as YouTube videos of workshop speakers. The primary output was the booklet *TacklingPovertyNZ: Exploring ways to reduce poverty in New Zealand, 7–9 December 2015*. This booklet documents the group's observations, reflections and proposals for policy change. The next page is an excerpt from the booklet (page 2), outlining the participants' conception of poverty as a 'glass house'.

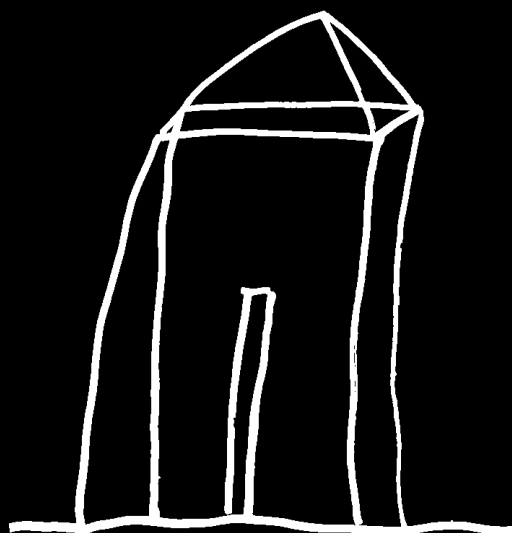
One of the major assertions from participants of the December 2015 workshop was that conversations like *TacklingPovertyNZ* need to be taken to local communities. As a result, in 2016 the *TacklingPovertyNZ* initiative embarked on a regional tour of New Zealand. The purpose of the tour was to build and share ideas on how to tackle poverty and connect like-minded people within communities. The *TacklingPovertyNZ* tour started in Queenstown on 29 March 2016, where we tested the concept of hosting a one-day workshop. After trialling the workshop format, we were ready to take the concept on tour. More about the 2015 workshop and 2016 workshop tour can be found at www.tacklingpovertynz.org.

Excerpt from the *TacklingPovertyNZ: Exploring ways to reduce poverty in New Zealand, 7–9 December 2015* booklet (page 2).

The Glass House

A healthy home represents our vision for New Zealand in the future, but we see poverty in the present as a glass house. Those inside can see out to where they want to be, but are constrained and suppressed by the cold glass. The glass house is fragile and vulnerable to the slightest change. It is very easy to see the frustration of the people inside the glass house, but it is not easy to hear their voices, which means that they are often wrongly stigmatised and blamed.

But the glass house does not have to be a trap. With the right support and opportunities in place, those inside can be empowered to escape. We want to build a better future for New Zealanders – a healthy home that nurtures its inhabitants, allows them to thrive, and spurs them to move outwards and upwards in the world.



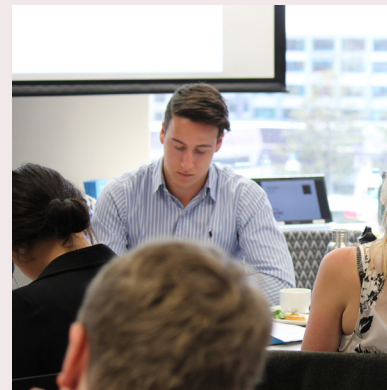
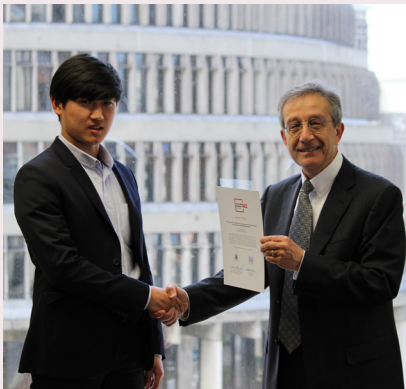
Defining Poverty from the Inside Out

The **feeling** of sympathy and judgement from the outside, when all you want is love from the inside. The **feeling** of raindrops on your skin when you can't afford a jacket. The taste of blood from biting your cheek to stop the tears, while explaining to your child why they can't have a birthday party. The **feeling** of not knowing what is going to happen next, whether you will be fed or sheltered. The loss of your childhood when as a 12-year-old you are faced with making the medical decision whether your father either walks OR talks again. **Feeling** as if a rug has been pulled from beneath you, and you are left with a bare floor. **Feeling** as if you are responsible, at 12 years old, for something that is not your fault. The look on Mum's face as she leaves WINZ knowing that there won't be enough for lunchboxes and dinners. The look on your face as your child offers you toast while you insist no, you're not hungry.

2



TacklingPovertyNZ workshop December 2015. Left to right by row: Participants brainstorming together; Hon Paul Goldsmith; Councillor Tania Tapsell speaks to the participants as one of the stress-test panel; Bill Moran, Nathan Williams, Hon Bill English and Edén Iatí; Ria Bond and Elizabeth Maddison in discussion at the MP dinner; Hon Bill English and Mitchell Denham greet each other with a hongi; Su'a Thomsen; participants during a group discussion.



TacklingPovertyNZ workshop December 2015. Left to right by row: Callum Webb, Marama Fox, Ronorito Wirihana Te Rei, Shannon Macmillan, Adena Emmanuel and Karina Liddicoat at the MP dinner; Rayden Horton; Sam Yoon receives a certificate of completion of the workshop from Girol Karacaoglu; Maddie Little, Lydia Hollister-Jones, Tiria Pehi and Monique Francois share their ideas on theme 1: Community; Maddie Little, Adena Emmanuel, Mitchell Denham, Shannon Macmillan, Eden Iati and Tara Officer listening to Girol Karacaoglu; Te Wai Coulston; the 36 participants (see overleaf for a full list of participants of the *TacklingPovertyNZ* 2015 Wellington workshop).

PREVIOUS WORKSHOPS

The Institute facilitates workshops on public policy issues that are strategic, complex, and long-term in nature. We are committed to inclusiveness, which to us means providing platforms and opportunities for New Zealanders, with a particular focus on amplifying the voices of young people between 18 and 25. Below is an ongoing list of participants of workshops that the Institute has been involved in.

TacklingPovertyNZ 2016 (Queenstown)



Registered Participants

Svar Barrington
Jean-Pierre Christian
Marie Day
Kathy Dedo
Paula Denton
Lucy Dickson
Alfie Duffy
Danique Ehmann
Alice Gee
Cath Gilmour
John Hilhorst

Connor Kennedy
Sophie Lake
Rebecca Laurysen
Ella Lawton
Abbey Lewis
Nicole Lowrey
AJ Mason
Cameron Murphy
Kate Murray
Janne Nock
Marie Roxburgh
Tracey Roxburgh

Divesh Sigh
Kiran Skelton
Tristan Taquet
Esther Whitehead
Tal Yochay

Speakers

Dr Girol Karacaoglu
Hine Marchand
Niki Mason
Dame Diane Robertson
Jennifer Weber

TacklingPovertyNZ 2015 (Wellington)



Registered Participants

Matthew Bastion
Ali Bunge
Te Wai Coulston
Mitchell Denham
Felix Drissner-Devine
Adena Emanuel
Monique Francois
Sophie Goulter
Rangi (Emilou) Hohaia
Lydia Hollister-Jones
Rayden Horton
Eden Iati
Lisa Jagoe
Alexander Jones

Apurva Kasture
Anna-Marie Kurei
Elaina Lauaki-Vea
Karina Liddicoat
Maddie Little
Shannon Macmillan
Elizabeth Maddison
Brooke Merrick
Tara Officer
Brad Olsen
Caitlin Papuni-McLellan
Tiria Pehi
Zoe Pushon
Caroline Simmonds
Caitlin Smart

Regan Thwaites
Morgan Watkins
Callum Webb
Nathan Williams
Rongorito Wirihana Te Rei
Sam Yoon
Xindi Zhang

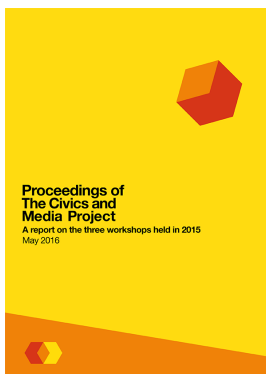
Facilitator

Wendy McGuinness

Designers

Rose Baylis
David Billings
Sun Jeong

The Civics and Media Project Workshop 3 2015



Registered Participants

Francesca Ancillotti
Tash Barneveld
Tessa Bercic
Caroline Boyd
Ali Bunge
Dr Andrew Cleland
Kimberley Collins
Alessandra Cuccurullo
Simon Draper
Dr Martin Durrant
Harry Evans
Kirsty Farquharson
Madeleine Foreman
Penny Gault
Laura Goodall
Sally Hett
Kay Jones

John Kerr
Mary Major
Erica Mather
Annie McGuinness
Lachlan McGuinness
Jessie McKenzie
Dr Victoria Metcalf
Alison Nevill
Stephen Olsen
Rebecca Palmer
Dr Roger Ridley
Jan Rivers
Matthew Roberts
Hannah Steiner-Mitchell
Marcus Stickley
Ted Tapiklis
Sarah Tebbs
John Terris

Alastair Thompson
Margaret Thompson
Paul Thompson
Jeremy Todd
Anastasia Turnbull
Morgan Watkins
Callum Webb
Bernie Whelan
Murray Wu

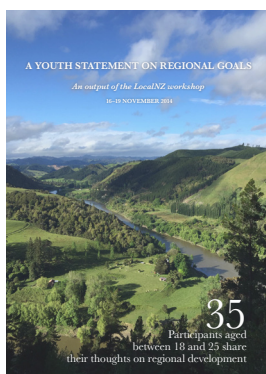
Facilitators

Peter Griffin
Wendy McGuinness

Designers

Hannah Bartlett
Sun Jeong

LocalNZ 2014



Registered Participants

Nasra Abdi
Matthew Barry
David Bassett
Heavenlee Bray
Bradley Clarke
Yanni Cowie
Samantha Curtis
Cara des Landes
Alison Faulls
Lincoln Haworth
Aisha Huriwai
Sean Johnson
Janelle Jones
Jared Kennedy

Hamish Keown
Christoph Kraus
Angela Lim
Shivani Makwana
Jack Marshall
Lauren McGee
Jesse Medcalf
Grace Nunn
Hannah Payne-Harker
Nyssa Payne-Harker
Oska Rego
Pauline Robertson
Jason Sebastian
Regan Thwaites
Milovale Tiatia

Mahoney Turnbull
Sarah Van Looy
Rebecca Vergunst
Jessie Waite
Leah Wilkie
Sam Yoon

Facilitators

Wendy McGuinness
Hannah Steiner

Designers

Meg Howie
Sun Jeong
Ellyse Randrup

LivingStandardsNZ 2013



Registered Participants

Nasra Abdi
Ben Abraham
Tipene Apatu
Nasif Azam
Minishka Bradley
Patrick Broman
Alexandra Bunge
Elizabeth Cole
Riley Divett
Tracy Finlayson
Avril Gillan
Wiliame Gucake

Edward Haslam
Ropeti Huntley
Ngahua Leighton
William Makea
Jesse Medcalf
Renata Mokena-Lodge
Abbas Nazari
Erin Roxburgh
Wiremu Stone
Kristian Tekie
Milovale Tiatia
Erana Walker
Leilani Walker

Otene Wineera
Raymond Wong
Angela Yiavasis

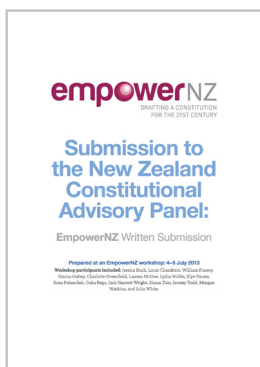
Facilitators

Wendy McGuinness
Annie McGuinness
Renata Mokena-Lodge

Designers

Ryan Gallagher
Kieran Stowers

EmpowerNZ 2013



Registered Participants

Jessica Bush
Louis Chambers
William Fussey
Emma Gattley
Charlotte Greenfield
Lauren McGee
Lydia Nobbs

Elye Parata
Rosa Polaschek
Oska Rego
Jack Starrett Wright
Diana Tam
Jeremy Todd
Morgan Watkins
Julia White

Facilitators

Mihiata Pirini
Marcelo Rodriguez Ferrere

EmpowerNZ 2012



Registered Participants

Kirsty Allan
Tele'a Andrews
Sarah Baillie
Todd Barrowclough
Jessica Bush
Louis Chambers
Reed Fleming
William Fussey
Emma Gattley
Paula Gillon
Tiaki Hana Grant-Mackie
Charlotte Greenfield
Rachael Jones
Yezdi Jal Karbhari
Zachary Kedgley-Foot
Alex Ladyman
Richard Ley-Hamilton
Dipti Manchanda
Ruth Markham-Short
Lauren McGee
Kieran Meredith
Tiana Morgan
Duran Moy

Andrew Neate
Pania Newton
Chris Nicholls
Lydia Nobbs
Helen O'Leary
Alice Osman
Ihaperā Paniora
Elye Parata-King
Higano Perez
Joshua Pietras
Rosa Polaschek
Sophie Pollak
Oska Rego
Stacey Riordan
Emily Schwikkard
Sarah Scott
Christian Silver
Ryan Smits Maclaine
Maithili Sreen
Jack Starrett Wright
Kieran Stowers
Diana Tam
Jeremy Todd
Morgan Watkins

Julia Whaipooti
Julia White
Jeremy Wilson

Facilitators

Dean Knight (lead facilitator)
Jess Birdsall-Day
Natalie Coates
Carwyn Jones
Mihiata Pirini
Marcelo Rodriguez Ferrere
Diane White
Edward Willis

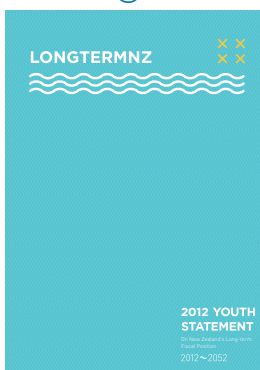
Designers

Gillian McCarthy
Katy Miller
Machiko Niimi

Illustrator

Megan Salole

LongTermNZ 2012



Registered Participants

Ben Abraham
Jason Armishaw
Emma Banks
Rachel Boswell
Louis Chambers
Ashleigh Cox
Maria English
Penny Garty
John Hughes
Susie Kriebler
Athene Laws
Niki Lomax
Josie McGuinness

Michael Moore-Jones
Finn O'Dwyer-Cunliffe
Elye Parata
Leona Plaisier
Elizabeth Prasad
Christopher Read
Asha Rhodes
Karri Shaw
Ella Spittle
Diana Tam
Julia White
Amy Wood
Paul Young
Darren Zhang

Interns

Maria English
Penny Garty
Josie McGuinness
Ella Spittle

Facilitators

Niki Lomax
Wendy McGuinness

Designers

Angus McBryde
Gillian McCarthy
Kieran Stowers

StrategyNZ 2011

Groups are listed below their designs for a new Coat of Arms of New Zealand



Group 1: Emerald green

Alison Nevill (process chair)
Don Christie
Ben Guerin
Sue Hanrahan
Simon Harvey
Ruth McLennan
Christian Silver
Joseph Stafford
Richard Randerson
Grace Ridley-Smith
Ema Weepu
Katy Miller (designer)



Group 4: Yellow

Leanne Silver (process chair)
Jill Bowman
Scott Dalziell
Trish Franklin
Peter Furnish
Carolyn Gullery
Neville Henderson
Roger Tweedy
Hayden Wilson
Joshua Jeffery (designer)



Group 7: Plum

Leanne Holdsworth (process chair)
Vibhuti Chopra
Marie Collin
Krystal Gibbens
Anake Goodall
Stephen Hay
Beat Huser
Rebeka Whale
Gillian McCarthy (designer)



Group 9: Red

Jonathan Routledge (process chair)
Sheryl Boxall
Amy Fletcher
David Glover
Beth Houston
Anna Jacobs
Susan Jones
Fred Staples
Sarah Wakes
James Wall-Manning
Christian Williams
Lara Rapson (designer)



Group 2: Avocado

Jan Bieringa (process chair)
Anthony Cole
Geoff Hamilton
Mark Hargreaves
Caleb Jago-Ward
Raf Manji
Hugh McDonald
Sue Peoples
Joanna Randerson
Grant Ryan
Angus McBryde (designer)



Group 5: Teal

Murray Wu (Process chair)
Mick Abbott
Shona Albert-Thompson
Desmond Darby
Andrea Frost
Ben Mason-Atoni
David McGuinness
Rodger Pringle
Kat Thomas
John Tocker
Machiko Niimi (designer)



Group 8: Brown

Marty Donoghue (process chair)
Storm Adams-Lloyd
Rodney Adank
Rachel Bolstad
Lauren Christie
Debbie Dawson
Mia Gaudin
Damian Lawrence
Gareth Moore-Jones
Sascha van der Plas
Te Ao Pritchard (Te Ao Hinengaro, Te Awhi Paa Trust & Te Runanga o Rauakawa)
Scott Savage (designer)



Group 10: Rust orange

Ella Lawton (process chair)
Stephanie Bickerstaff
Kaila Colbin
Nina Harrap
Chris Lipscombe
Megan McMullan
Barbara Nicholas
Sarah Ottrey
Ashok Parbhu
Brian Penetaka Dickson
Peter Rankin
Rodney Scott
Rhys Taylor
Rob Cape (designer)



Group 3: Purple

Phil Tate (process chair)
Paul Atkins
Donald Clark
Tim Clarke
Hamish Gow
Maria Ioannou
Michael Moore-Jones
Hugh Norriss
Hilary Sumpster
Wayne Silver
Jeremy Star (designer)



Group 6: Navy blue

Ged Lynch (process chair)
Stuart Barson
Marina Battisti
Lance Beath
Yvonne Curtis
Richard Logan
Kieran Meredith
Onur Oktem
Heike Schiele
Matthew Sole
Josie Lee Brough (designer)

ANALYTICS

PUBLICATIONS

April 2015 – March 2016

TOTAL NUMBER OF PUBLICATIONS:
As at March 2016

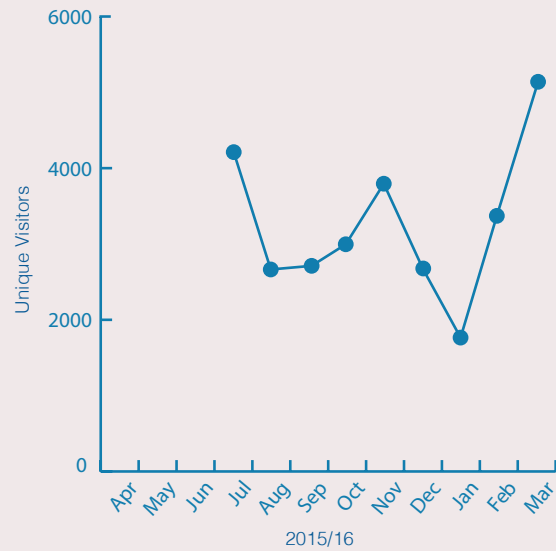
86

REPORTS	0
THINK PIECES	4
WORKING PAPERS	8
CONTRIBUTED PAPERS	2
WORKSHOP PUBLICATIONS	1
EXTERNALLY PUBLISHED ARTICLES	1
SUBMISSIONS	9
YOUTUBE VIDEOS	43
NEWSLETTERS	11
PRESS RELEASES	7

WEBSITE VIEWS

April 2015–March 2016

(UNIQUE VISITORS)



Note: The graph starts in July 2015 because this is when the Institute began using Google Analytics.

SOCIAL MEDIA

As at March 2016

FACEBOOK LIKES	800
TWITTER FOLLOWERS	864
YOUTUBE SUBSCRIBERS	250

BOOKS IN JAMES DUNCAN REFERENCE LIBRARY

AS AT MARCH 2015

AS AT OCTOBER 2016

4,527

4,710



TOP 10 YOUTUBE VIDEOS

By total number of views as at October 2016

Video	Views
Sir Paul Callaghan – <i>StrategyNZ: Mapping our Future</i> – March 2011	48,308
Sam Morgan – Why live and work in New Zealand? (18/24)	5,912
Sam Morgan – Sam's story: entrepreneurship and philanthropy	2,730
Peter Ho – Governing for the Future: What Governments can do	2,439
Sir Mason Durie – <i>StrategyNZ: Mapping our Future</i> – March 2011	2,250
Dr Apirana Mahuika – Why we need relationships, rather than partnerships (2/6)	2,082
Sam Morgan – How important is research and development for business? (14/24)	2,077
Dr Peter Bishop interview – A Futures Studies Workshop, Washington DC 2008	1,589
Tony Alexander – <i>StrategyNZ: Mapping our Future</i> – March 2011	1,513
Michael Moore Jones – <i>StrategyNZ: Mapping our Future</i> – March 2011	1,240

YOUTUBE VIEWS

As at March 2015

83,610

As at March 2016

109,616

TacklingPovertyNZ Workshop (Queenstown) 29 March 2016

SPEAKERS	FACILITATORS	PARTICIPANTS	DESIGNERS AND ILLUSTRATORS	FINALE GUESTS
12	1	28	2	40+

TacklingPovertyNZ Workshop (Wellington) 7- 9 December 2015

SPEAKERS	FACILITATORS	PARTICIPANTS	DESIGNERS AND ILLUSTRATORS	FINALE GUESTS
26	1	36	3	200+

The Civics and Media Project Workshop 3 19 November 2015

SPEAKERS	FACILITATORS	PARTICIPANTS	DESIGNERS AND ILLUSTRATORS	FINALE GUESTS
14	2	60+	2	No Finale

THE LIBRARY

The McGuinness Institute is committed to providing a strong evidence base for our work. To support us in this, the James Duncan Reference Library was established in October 2009 and the collection has been growing rapidly since then. In July of 2015, we reorganised our collection into three categories.

- The gold category contains over 1,600 old and rare books, which range from histories of New Zealand to early editions of Mary Shelley's *Frankenstein*. These books have been collected by Wendy McGuinness over more than 20 years.
- The silver collection refers to books that are kept in the James Duncan Reference Library. These books mostly relate to New Zealand history, contemporary global and local issues, and the theory of future-thinking and strategy development.
- The bronze collection covers books that are kept in our main office and mostly relate to specific *Project 2058* projects.
- In addition to these three collections, the Institute also collects and provides access to digital publications including our own.

The Institute believes that New Zealand's future must build on its past and this is why our library, in all its forms, is so important to us. We plan to invest further in order to maintain and protect the quality of our collection. The collection has reached 4,710 books and publications and is still growing.



‘Knowledge is the most democratic source of power’
– Alvin Toffler

The Institute noted with sadness the passing of Alvin Toffler at the age of 88 in June 2016. Toffler was a best-selling American futurist whose work dealt with ‘information overload’ and the impact of changing technologies on society. A section in one of our books *All Honourable Men: Inside the Muldoon Cabinet, 1975-1984* (1995), by Hugh Templeton, mentions Toffler meeting Prime Minister Muldoon in 1973 when he was in opposition. The Institute holds copies of three of Toffler's most significant works:

- *Future Shock* (1974)
- *The Third Wave* (1980)
- *Revolutionary Wealth: How it will be created and how it will change our lives* (2006) by Alvin and Heidi Toffler

THE STAFF

Since July 2015, the Institute has had a number of staff changes:

September 2016: Our designer Sun Jeong and editor Freya Daly Sadgrove left the Institute to follow their respective passions – pottery and poetry. Eleanor Merton joined the Institute as an editor having graduated from Victoria University with a double major in Sociology and Theatre in 2015.

July 2016: Kate Hall started at the Institute to assist with our accounts while finishing her commerce degree at Victoria University.

May 2016: Kirstie McGuinness, who had been with us over three years as our office manager, left the Institute to spend more time with her family. Chloe Davies joined us as an intern. Chloe is in her fifth year studying law, art history and philosophy at Victoria University.

April 2016: Sophie Peat, who was an intern, left the Institute to live in the UK.

March 2016: Freya Tearney joined the Institute as an intern and is now a research analyst. Freya graduated from the University of Auckland with Honours in English and History in December 2015.

February 2016: Ella Reilly joined us as an editor while studying for her MA in English Literature at Victoria University.

January 2016: Ashley Brown joined the team as a designer having completed her Bachelor of Design with Honours majoring in Visual Communication.

December 2015: Our project manager Hannah Steiner-Mitchell left the Institute to travel to Budapest, Hungary. Having spent five months travelling Asia and Europe, Hannah moved back to Dunedin where she now works for the University of Otago. Rose Baylis, who was a summer intern, left the Institute to live in Auckland.

November 2015: We welcomed our new intern Alessandra Cuccurullo who joined the Institute after completing a Bachelor of Commerce majoring in International Business and Human Resources and Industrial Relations at Victoria University. Caroline Boyd and Francesca Ancillotti joined us temporarily to work on the *TalentNZ* project.

August 2015: Our editor Guy Chisholm left the Institute to work for the Ministry of Social Development as a policy analyst.

Every summer we hire summer interns. This year we are happy to announce we have Ali Bunge, Callum Webb and Karri Shaw joining us. Both Ali and Callum were interns with us in 2015 working on the *TacklingPovertyNZ* workshop. Karri Shaw was a participant of our *LongTermNZ* workshop in 2012.

THE STAFF



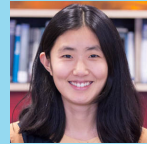
WENDY MCGUINNESS
Chief Executive



HANNAH STEINER-MITCHELL
Project Manager



KIRSTIE MCGUINNESS
Administration



SUN JEONG
Head Designer



GUY CHISHOLM
Editor and Research Analyst



RENATA MOKENA-LODGE
Research Analyst



MADELEINE FOREMAN
Intern



SALLY JANE HETT
Head of Research



SARAH HALL
Intern



SOPHIE PEAT
Intern



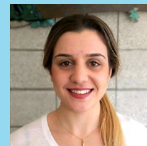
FREYA DALY SADGROVE
Editor



CALLUM WEBB
Intern



ALI BUNGE
Summer Intern



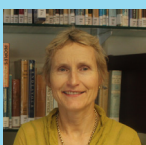
ALESSANDRA CUCCURULLO
Special Projects



ROSE BAYLIS
Summer Intern



FRANCESCA ANCILLOTTI
Summer Intern



CAROLINE BOYD
Researcher



ASHLEY BROWN
Designer



FREYA TEARNEY
Research Analyst



KATE HALL
Financial Assistant



ELLA REILLY
Editor



CHLOE DAVIES
Intern



ELEANOR MERTON
Editor

As at October 2016, those working at the Institute have included:

Aidan Beckett, Alessandra Cuccurullo, Alison Nevill, Amelie Goldberg, Angus McBryde, Annie McGuinness, Ashley Brown, Becky McGuinness, Caroline Boyd, Caroline Ward, Charlotte Greenfield, Chloe Davies, Chris Aitkin, Dave Henley, Diane White, Eleanor Merton, Ella Lawton, Ella Reilly, Ella Spittle, Francesca Ancillotti, Freya Daly Sadgrove, Freya Tearney, Gillian McCarthy, George Spittle, Grace White, Guy Chisholm, Hanna Butler, Hannah Murphy, Hannah Steiner-Mitchell, Hayley Vujcich, Helena Hallagan, James Tremlett, Jamie Winiata, Javiera Villaouta Sandoval, Jean-Charles Perquin, Jeremy Todd, Jessica Prendergast, Jo Foster, Jo Garty, Joe McCarter, Josie McGuinness, Kate Hall, Kelly Gordon, Kieran Stowers, Kirstie McGuinness, Lara Rapson, Lisa Bazalo, Liz Allan, Louise Grace-Pickering, Lucy Foster, Luke Herlihy, Lydia Nobbs, Madeline Foreman, Mahina-a-Rangi Baker, Maree Grigg, Maria English, Maria Gorham, Mark Newton, Meghan Collins, Mia Gaudin, Michelle Bazalo, Miranda Voke, Miriam White, Mitchell Lee, Nick Preval, Nicola Bradshaw, Niki Lomax, Patrick Farrell, Patrick Shonakan, Patrick Walsh, Paul Neason, Penny Garty, Perrine Gilkinson, Renata Mokena-Lodge, Rhett Hornblow, Richard Shonakan, Rory Sarten, Rose Baylis, Ryan Gallagher, Sally Hett, Sarah Garty, Sarah Hall, Sarah Wilson, Sophie Peat, Sophie Taylor, Stephanie Versteeg, Sun Jeong, Susie Krieble and Willow Henderson.

INTERNATIONAL AFFILIATES

Our affiliations with international futurist organisations keep us at the forefront of global thought across many areas, including food security, innovation, international treaties, oceans and defence policy. We believe that as a small research institute in a geographically isolated country, it is essential to remain informed and to participate actively in conversations with influential foresight organisations.

WORLD FUTURE SOCIETY (WFS)

In July 2010 the Institute became the New Zealand chapter of the World Future Society. The World Future Society is a non-profit, non-partisan, scientific and educational association of people interested in how social and technological developments are shaping the future. Wendy McGuinness presented at the 2010 Boston World Future conference about our overarching project: *Project 2058*.

Wendy also presented at the 2011 World Future Society Conference in Vancouver, where she was joined by Peter Bishop, Jessica Prendergast and Rory Sarten, who presented on the *StrategyNZ: Mapping our Future* workshop.

In July 2015 Wendy, project manager Hannah Steiner-Mitchell and designer Sun Jeong attended the World Future Society Conference in San Francisco and presented our latest work on *TalentNZ*. This was an exciting opportunity to showcase New Zealand as a talent-based economy and share the great initiatives that are happening here.

WORLD FUTURES STUDIES FEDERATION (WFSF)

Wendy McGuinness is an individual member of the WFSF, a global NGO that was founded in the 1960s to encourage and promote the development of futures studies as a trans-disciplinary academic and professional field in all parts of the world. It operates as a global network of practising futurists, researchers, teachers, scholars, policy analysts, activists and others from approximately 60 countries.

ASSOCIATION OF PROFESSIONAL FUTURISTS

Wendy McGuinness is also a member of the Association of Professional Futurists. The Association of Professional Futurists is a global community committed to leadership and excellence in the futures field. Members provide unique perspectives to help people anticipate and influence the future.

THANK YOU TO ALL THE EXTERNAL REVIEWERS

We are very fortunate to receive help, advice and support from many experts who give their time to explore ideas, check the accuracy and completeness of facts, discuss our conclusions and suggest effective ways forward. For more information, please see our list of external reviewers and our external review policy on our website. Our external reviewers to date have included:

Dr Sharon Adamson, Warren Allen, Dr Eric Assendelft, Richard Athorne, Dr Susan Avery, Dr David Band, Jamie Band, Eric Barnes, Dr Felicity Barnes, Dr Anne Barnett, Tim Bennett, Jan Bieringa, Claire Bleakley, Cr Maxine Boag, Dr Michael Boland, Keitha Booth, Craig Bond, Alastair Boulton, the late Danny Boulton, Dr Rick Boven, Hon. Max Bradford, Dr Janet Bradford-Grieve, Dave Breuer, Denise Brown, Rachel Brown, Deputy Mayor Vicki Buck, the late Sir Paul Callaghan (patron of the Institute), Dr Anna Campbell, Dr Todd Capson, Dr Rachel Carrell, Professor Lionel Carter (patron of the Institute), Dr Wayne Cartwright, Julian Carver, Dr Ralph Chapman, Dr Malcolm Clark, George Clement, Lyal Cocks, Kaila Colbin, Dr Anthony Cole, Professor Marston Conder, Dr Ronnie Cooper, Dr Guy Coulson, Cr Matt Cowley, Dr Andrew Coy, Cr Andy Cranston, Stephen Cummings, Yvonne Curtis, Dave Darling, Dr Peter Davies, Roger Dennis (patron of the Institute), Dr Elvira Dommissie, Alyson Douglas, Rod Drury, Cr Bev Edlin, Dr Gavin Ellis, Rob Enright, Alex Fala, Robin Falconer, Tony Falkenstein, Rachel Farrant, Tony Fenton, Cr Craig Ferguson, Jamie Ferguson, Janice Feutz, Gerald Fitzgerald, Jeanette Fitzsimons, Professor Jim Flynn, Dr Bob Frame, Iain Fraser, Moira Fraser, Kate Frykberg, Bruce Gilkison, Derek Gill, Cr Cath Gilmour, Pani Gleeson, Sir Peter Gluckman, Bronwen Golder, Linda Grammer, Stuart Grant, Mayor Winston Gray, Murray Gribben, Peter Griffin, Dr Kerry Grundy, Robin Gunston, Julie Hall, Andrew Hamilton, Associate Professor Paul Hansen, Myra Harpham, Professor Harlene Hayne, Dr Bronwyn Hayward (patron of the Institute), Cr Sandra Hazlehurst, Professor Jack Heinemann, Pat Helm, David Henry, Dr Robert Hickson, Tim Higham, Nolan Hodgson, Sir Frank Holmes, Dr John Hood, Sophie Howard, Stephanie Howard, Mark Hucklesby, Margaret Hunn, Dr Beat Huser, Colin James, Dr Carwyn Jones (patron of the Institute), Lindis Jones, Professor Philip Joseph, Sam Judd, Colin Keating, Captain Paul Keating, Suze Keith, Shonagh Kenderdine, Adelle Kenny, Cr Tania Kerr, Jonathan King, Richard Kirkland, Dr Stephen Knight-Lenihan, Todd Kriebel (patron of the Institute), Dr Tahu Kukutai, Eleanor Laban, Fanny Lammers Van Toorenburg, John Lancashire, Councillor Dr Ella Lawton (patron of the Institute), Dr Maggie Lawton, Associate Professor John Leader, Ngahuia Leighton, Cr Mick Lester, Jason Leung-Wai, Bridget Liddell, Dr Miang Lim, Chris Lipscombe, Cr Paul Lonsdale, Scott Macindoe, Liz MacPherson, Cameron Madgwick, Raf Manji, Dr Nick Marsh, the late Jan Lee Martin (patron of the Institute), Dr Andrew Matthews, Ross McCleod, Ann McCrone, Mark McGuinness, Dr Malcolm Menzies, Dr Ocean Mercier, Cr Clayton Mitchell, Jeremy Moon, Gareth Moore-Jones, Bill Moran (patron of the Institute), Cr Darlene Morgan, Sam Morgan, the late Lloyd Morrison, Tevita Motulalo, Professor Tim Naish, Bernie Napp, Alison Nevill (patron of the Institute), Kim Ngarimu, Dr Barbara Nicholas, Tim Nixon, Dr Patrick Nolan, Mike (MOD) O'Donnell, Dame Dr Claudia Orange (patron of the Institute), James Palmer (patron of the Institute), Dr Matthew Palmer, Dr Ashok Parbhu, Grant Paterson, Raewyn Peart, Dr John Peet, Sherie Pointon, Patrick Power, Becky Prebble, Kerry Prendergast, Dr Stephanie Pride, Stuart Prior, Peter Rankin, Wendy Reid, John Roberts, Dr Lin Roberts, Dr Mere Roberts, Cr John Roil, Professor Jacqueline Rowarth (patron of the Institute), Phil Royal, Professor Dame Anne Salmond, Katherine Sammler, Professor Caroline Saunders, Rob Schukard, Rodney Scott, Cr Pat Seymour, Judy Siers, Jeremy Silva, Professor Phil A. Silva, Wayne Silver, Chris Simmons, the late Kevin Simpkins (patron of the Institute), Jim Sinner, Liz Slooten, Morgan Slyfield, Dr Huhana Smith, William George Soltau, Vaughan Stagpoole, Jack Steer, Hannah Steiner-Mitchell, Justin Strang, Roy Sye, Professor Jeff Tallon, Hon. Hugh Templeton, Simon Terry, Dr Peter Thompson, Dr Steve Thompson, Nat Torkington, Dr John Trail, James Tremlett, Frances Valentine, Damien van Brandenburg, Cr Lee Vandervis, Dr John Volpe, Simon Wakeman, Catherine Walker, Cath Wallace, Dr Jim Watson, Dr Sean Weaver, Malcolm Webb, Barry Webber, Mark Weldon, Dr Jez Weston, Cr Andrew Whiley, Hon. Fran Wilde, Professor Richard J. Wilkins, Dr Morgan Williams (patron of the Institute), Dr John Wilson, Jane Wrightson, Graeme Wong, Ray Wood, Karl Woodhead and Bob Zuur.

ANNUAL FINANCIAL REPORT

McGUINNESS INSTITUTE LIMITED

Year Ended 31 March 2016

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Entity Information

McGuinness Institute Limited For the year ended 31 March 2016

Legal Name of Entity

McGuinness Institute Limited

Entity Type and Legal Basis

NZ Limited Company

Registration Number

Company number: 1538950
NZ Business Number: 9429035262381
Charities Registration Number: CC21440

Entity's Purpose or Mission

A non-partisan think tank working towards a sustainable future, contributing foresight through evidence-based research and policy analysis.

Entity Structure

Chief Executive is Wendy McGuinness. Reporting to the CE is the Head of Research, Head of Events Management, Head of Design and Head of Administration. There are between 7 and 15 staff employed by the Institute at any one time.

Main Sources of Entity's Cash and Resources

Willis Bond and Company Limited is the core funder, but the Institute also collaborates with many other institutions.

Main Methods Used by Entity to Raise Funds

Main methods used to gather funds is through donations or cost-recovery of direct costs of workshops and other events.

Entity's Reliance on Volunteers and Donated Goods or Services

The Institute is dependent on a good working relationship with a number of other parties that have an interest in a common goal. These include organisations and individuals (such as those that have attended workshops).

Physical Address

Level 2, 5 Cable Street, Wellington, New Zealand, 6011

Postal Address

PO BOX 24222, Manners Street, Wellington, New Zealand, 6142

INDEPENDENT ASSURANCE PRACTITIONER'S REVIEW REPORT
To the Shareholder of McGuinness Institute Limited ("the Company")

We have reviewed the accompanying performance report of McGuinness Institute Limited on pages 6 to 15, which comprise the entity information, statement of financial position as at 31 March 2016, the statement of service performance, the statement of financial performance, statement of movements in equity and the statement of cash flows for the year ended 31 March 2016, and the statement of accounting policies and other explanatory information.

Director's Responsibility for the Financial Statements

The Director is responsible on behalf of the entity for:

- a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- b) the preparation and fair presentation of the performance report which comprises:
 - the entity information;
 - the statement of service performance; and
 - the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report

in accordance with Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) issued in New Zealand by the New Zealand Accounting Standards Board, and

- c) for such internal control as the director determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

Assurance Practitioner's Responsibility

Our responsibility is to express a conclusion on the performance report. We conducted our review of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standard on Review Engagements (New Zealand) (ISRE (NZ)) 2400 (Revised) *Review of Historical Financial Statements Performed by an Assurance Practitioner who is not the Auditor of the Entity*, and the review of the entity information and the statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) (ISAE (NZ) 3000 (Revised)). Those standards require us to conclude whether anything has come to our attention that causes us to believe that the performance report, taken as a whole, is not prepared in all material respects in accordance with the Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit). Those standards also require that we comply with ethical requirements.

A review of the performance reporting accordance with ISRE (NZ) 2400 (Revised) and ISAE (NZ) 3000 (Revised) is a limited assurance engagement. The assurance practitioner performs procedures, primarily consisting of making enquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures selected depend on our judgement, including the areas identified where a material misstatement is likely to arise and includes performing procedures to obtain evidence and evaluating whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand) and ISAE (NZ) 3000 (Revised). Accordingly, we do not express an audit opinion on the performance report.

In addition to assurance services, our firm provides other services in the area of business services. We have no other relationship with or interests in the Company.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that:

- a) the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are not suitable;
- b) the performance on pages 6 to 15 does not present fairly, in all material respects,
 - the financial position of the Company as at 31 March 2016, and its financial performance and cash flows for the year then ended; and
 - the entity information and its service performance for the year then ended

in accordance with Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit).

Our review was completed on 29 June 2016 and our conclusion is expressed as at that date.



BDO WELLINGTON
Chartered Accountants

Approval of Performance Report

McGuinness Institute Limited
For the year ended 31 March 2016

The Director is pleased to present the approved performance report including the historical financial statements of McGuinness Institute Limited for year ended 31 March 2016.

APPROVED



Wendy McGuinness

Date 29 June 2016

Statement of Service Performance

McGuinness Institute Limited For the year ended 31 March 2016

Description of Entity's Outcomes

- To build public policy capability in 18-25 year olds through employment
- To build public policy capability in 18-25 year olds through workshops
- To prepare non-partisan research and policy advice on NZ's long term future

Description and Quantification of the Entity's Outputs

To build public policy capability in 18-25 year olds through employment

Description of Outputs	Actual 31 March 2016	Actual 31 March 2015
Number of employees between age of 18 to 25	18	12
Total number of employees	21	15
Percentage of personnel that has worked at the Institute that has subsequently been employed in public policy	20%	10%

To build public policy capability in 18-25 year olds through workshops

Description of Outputs	Actual 31 March 2016	Actual 31 March 2015
Number of workshop participants between the age of 18 to 25	96	35
Total workshop participants	248	35

To prepare non-partisan research and policy advice on New Zealand's long term future

Description of Outputs	Actual 31 March 2016	Actual 31 March 2015
Number of reports published during the year	112	124
Number of workshops held during the year	4	1

Statement of Financial Performance

McGuinness Institute Limited
For the year ended 31 March 2016

	NOTES	2016	2015
Revenue			
Donations, fundraising and other similar revenue	1	549,243	542,589
Revenue from providing goods or services	1	27,630	197
Interest, dividends and other investment revenue	1	68	28
Other revenue	1	10,000	39,597
Total Revenue		586,942	582,412
Expenses			
Volunteer and employee related costs	2	348,293	341,726
Costs related to providing goods or service	2	209,694	199,410
Grants and donations made	2	5,850	1,000
Other Expenses	2	16,100	18,452
Total Expenses		579,938	560,588
Surplus/(Deficit) for the Year		7,004	21,824

Statement of Financial Position

McGuinness Institute Limited
As at 31 March 2016

	NOTES	31 MAR 2016	31 MAR 2015
Assets			
Current Assets			
Bank accounts and cash	3	26,196	7,225
Debtors and prepayments	3	22,742	12,118
Total Current Assets		48,938	19,343
Non-Current Assets			
Property, Plant and Equipment	4	56,310	59,062
Total Non-Current Assets		56,310	59,062
Total Assets		105,247	78,405
Liabilities			
Current Liabilities			
Creditors and accrued expenses	5	13,829	9,015
Employee costs payable	5	14,162	11,509
Loans	5	347,631	335,180
Total Current Liabilities		375,622	355,784
Total Liabilities		375,622	355,784
Total Assets less Total Liabilities (Net Assets)		(270,375)	(277,379)
Accumulated Funds			
Accumulated surpluses or deficits		(270,375)	(277,379)
Total Accumulated Funds		(270,375)	(277,379)

Statement of Cash Flows

McGuinness Institute Limited
For the year ended 31 March 2016

	2016	2015
Statement of Cash Flows		
Cash Flows from Operating Activities		
Donations, fundraising and other similar receipts	549,243	542,589
Receipts from providing goods or services	27,105	1,742
Interest, dividends and other investment receipts	68	28
Cash receipts from other operating activities	10,000	39,597
Payments to suppliers and employees	(560,812)	(584,200)
Donations or grants paid	(5,850)	(1,000)
Total Cash Flows from Operating Activities	19,754	(1,244)
Cash Flows from Investing and Financing Activities		
Receipts from sale of property, plant and equipment	-	92
Proceeds from loans borrowed from other parties	12,708	19,663
Payments to acquire property, plant and equipment	(13,236)	(2,032)
Repayments of loans borrowed from other parties	(256)	(11,459)
Total Cash Flows from Investing and Financing Activities	(784)	6,264
Net Increase/ (Decrease) in Cash	18,970	5,020
Cash and cash equivalents at beginning of period		
Cash balance	7,225	2,204
Total Cash and cash equivalents at beginning of period	7,225	2,204
Cash and cash equivalents at end of period		
Cash balance	26,196	7,225
Total Cash and cash equivalents at end of period	26,196	7,225
Net change in cash for period	18,970	5,021

Statement of Accounting Policies

McGuinness Institute Limited For the year ended 31 March 2016

Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

This is the Entity's first set of financial statements presented in accordance with PBE SFR A (NFP) *Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit)* (Tier 3 Framework).

Upon transition to these Standards the entity has complied with the General Provisions set out in Appendix B (transitional arrangements) of the Tier 3 Framework and restated the comparative period figures.

Presentation Currency

The financial statements are presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$, except where otherwise indicated.

Revenue Recognition

Donations are recorded as revenue when cash is received.
Sale of goods or services are recorded when the goods or services are sold.
Interest income is recorded as it is earned.
Other income is recorded as it is earned.

Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

McGuinness Institute Limited is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Changes in Accounting Policies

This is the first year the entity has applied the Tier 3 Framework and related Accounting Policies. Upon transition, there were no material adjustments to the entity's accounting policies.

Property, Plant and Equipment

Property, plant and equipment is stated at historical cost less any accumulated depreciation and impairment losses. Historical cost includes expenditure directly attributable to the acquisition of assets and includes the cost of replacements that are eligible for capitalisation when these are incurred.

All other repairs and maintenance expenditure is recognised in profit or loss as incurred.

Depreciation is calculated on a diminishing value basis over the estimated useful life of the asset. The following estimated depreciation rates have been used:

Fixtures & Fittings 10% - 60%
Shelving & Storage 10% - 16%
The Library 20% - 24%

An item of property, plant and equipment or investment property is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

Notes to the Performance Report

McGuinness Institute Limited For the year ended 31 March 2016

	2016	2015
1. Analysis of Revenue		
Donations, fundraising and other similar revenue		
Donation - Willis Bond & Co Limited (4-1300)	549,243	542,589
Total Donations, fundraising and other similar revenue	549,243	542,589
Revenue from providing goods or services		
Nation Dates Book - Retail	61	152
Nation Dates Book - Wholesale	-	45
Reports sold (incl online)	200	-
Tackling Poverty Workshop	27,370	-
Total Revenue from providing goods or services	27,630	197
Interest, dividends and other investment revenue		
Interest Income	68	28
Total Interest, dividends and other investment revenue	68	28
Other revenue		
Other Revenue	10,000	39,597
Total Other revenue	10,000	39,597

	2016	2015
2. Analysis of Expenses		
Volunteer and employee related costs		
ACC	2,811	2,175
Entertainment	2,271	1,379
Entertainment - Non deductible	2,465	1,355
Payroll fees	1,213	687
Salaries	335,811	331,922
Training and Education	522	1,662
Travel - National	3,200	2,547
Total Volunteer and employee related costs	348,293	341,726
Costs related to providing goods or services		
Bad Debts	-	805
Computer expenses	21,824	18,462
Consulting & Accounting	5,420	5,765
Cost of Publications: Editing	-	289
Cost of Publications: Printing	8,314	6,229
Cost of Purchasing Books and Publications	3,402	3,055
Domain Names	5,930	3,001
General Expenses	110	567
Insurance	2,264	2,414
Light, Power, Heating	4,702	5,345

Membership and Subscription Fees	5,903	4,766
Occupancy Costs	79,243	77,589
Office Expenses	7,828	10,637
Postage, Freight & Courier	260	1,919
Project : ForesightNZ	2,518	-
Project: Community Boards Conference	1,953	-
Project: Government Strategies Event	67	-
Project: Ocean Management	5,205	4,536
Project: Strategy NZ	-	3,036
Project: Talent NZ	11,876	5,103
Project: Talent NZ Journal	-	200
Project: Talent NZ tour	-	4,379
Project: World Future Conference	3,893	-
Project:Tackling Poverty	28,462	-
Repairs and Maintenance	1,993	1,062
Stationery	5,988	7,077
Telephone & Internet	2,539	2,750
Workshop: Local NZ	-	24,398
Youth Scholarships - New Zealand	-	5,000
Total Costs related to providing goods or services	209,694	198,385

Grants and donations made

Donation	5,850	1,000
Total Grants and donations made	5,850	1,000

Other expenses

Bank Fees	112	134
Depreciation	15,988	16,634
(Gain)/Loss on Disposal of Fixed Assets	-	92
Interest Expense	-	1,591
Legal expenses	-	1,025
Total Other expenses	16,100	19,477

2016 2015

3. Analysis of Assets

Bank accounts and cash

Kiwibank 00 Account	24,750	5,954
Kiwibank 01 Account	1,188	1,029
Kiwibank 02 Account	132	84
McGuinness Institute Paypal Ac	70	148
Petty Cash	55	10
Total Bank accounts and cash	26,196	7,225

Debtors and prepayments

Bond - IPayroll	12,000	12,000
Accounts Receivable	563	37
GST (2-1310)	10,161	72
Resident Withholding Tax	19	8
Total Debtors and prepayments	22,742	12,118

2016 2015

4. Property, Plant and Equipment
Furniture & Fixtures

Furniture and Fixtures	85,812	73,333
Less Accumulated Depreciation on Furniture and Fittings	(63,594)	(54,094)
Total Furniture & Fixtures	22,218	19,239

Shelving & Storage

Shelving & Storage	25,723	25,723
Less Accumulated Depreciation on Shelving & Storage	(9,309)	(7,336)
Total Shelving & Storage	16,414	18,386

The Library

The Library	47,584	46,828
Less Accumulated Depreciation on The Library	(29,907)	(25,392)
Total The Library	17,677	21,436

Total Property, Plant and Equipment

2016 2015

5. Analysis of Liabilities
Creditors and accrued expenses

Accounts Payable	13,829	9,015
Total Creditors and accrued expenses	13,829	9,015

Employee costs payable

Accruals	14,162	11,589
Total Employee costs payable	14,162	11,589

Loans

Mackford Holdings No 5 Limited	347,631	335,180
Total Loans	347,631	335,180

	2016	2015
6. Accumulated Funds		
Accumulated Funds		
Opening Balance	(277,379)	(299,203)
Accumulated surpluses	7,004	21,824
Total Accumulated Funds	(270,375)	(277,379)
Total Accumulated Funds	(270,375)	(277,379)

7. Commitments

There are no commitments as at 31 March 2016 (2015 - nil).

8. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 31 March 2016 (2015 - nil).

9. Going Concern

The validity of the going concern assumption on which this financial report is prepared depends on the continued financial support of the shareholder.

If the support is withdrawn, adjustments may have to be made to reflect the situation that assets may need to be realised other than in the amounts at which they are currently recorded in the Statement of Financial Position. In addition, the company may have to provide for further liabilities that may arise.

10. Related Parties

Wendy McGuinness, who is a director of this company, is also a director of Mackford Holdings No 5 Limited, which has loaned funds to McGuinness Institute Limited during the year. The loan totaling \$347,631.44 at 31 March 2016 is interest free and repayable on demand.

Wendy McGuinness is also a trustee of the McGuinness Foundation Trust which owns 100% of this company.

Wendy McGuinness' husband is a director of Willis Bond & Company Limited. The McGuinness Institute received donations from Willis Bond & Company Limited during the year totaling to \$470,000, and occupancy costs amounting to \$79,243.26.

11. Occupancy Costs

During the year, as per prior years, Willis Bond & Company Limited made payments on behalf of the Institute for occupancy costs encompassing rent, rates, landline and water cooler rental charges. These contributions by Willis Bond & Company Limited have been recognised as donation to the Institute and the 'Occupancy Costs' reported as a separate line item.

12. Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report (2015 - nil).

MCGUINNESS INSTITUTE

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